10TH INTERNATIONAL ANNUAL SMF CONVENTION

CONVENTION SCHEDULE

Date	Time	Event	Venue
10.05.07.	9:00 – 9:30 a.m.	Registration	SJMSOM
	9:30 - 11:00 a.m.	Inauguration:	IA
		Chief Guest- Mr. Habib Khorakiwala,	
		President -FICCI, CMD-Wockhardt	
	11:00 - 11:15 a.m.	Tea	SJM SOM Foyer
	11:15a.m1:00p.m.	Technical Session - I	SJMSOM
	1:00 - 2:00 p.m.	Lunch	
	2:15 - 4:00 p.m.	Technical Session - II	SJMSOM
	4:00 - 4:30 p.m.	Tea	SJM SOM Foyer
	4:35 – 6:00p.m.	Technical Session - III	SJMSOM
	8 p.m.	Dinner	Rajdhani Restaurant

Date	Time	Event	Venue
11.05.07.	9:30 – 11:15 a.m.	Technical Session - IV	SJMSOM
	11:15 - 11:30 a.m.	Tea	SJM SOM Foyer
	11:30a.m 1:15p.m.	Technical Session - V	SJMSOM
	1:15 - 2:15 p.m.	Lunch	
	2:15 - 4:00 p.m.	Technical Session - VI	SJMSOM
	4:00 - 4:15 p.m.	Tea	SJM SOM Foyer
	4:15 - 6:00 p.m.	Technical Session –	SJMSOM
		Curriculum Development	
	7:00 – 9:00p.m.	Cultural Program	PCSA
	9:00 – 10:30 p.m.	Dinner	

Date	Time	Event	Venue
12.05.07.	9:30 – 11:00 a.m.	Talk: Mr. Deepak Satwalekar	IA
		Mr. Arvind Mahajan	
	11:00 - 11:30 a.m.	Tea	SJM SOM Foyer
	11:30a.m 1:00p.m.	Talk: Mr.Debu Bandyopadhyay	IA
		Mr. A.K. Purwar,	
	1:00 - 2:00 p.m.	Lunch	
	2:00 - 3:30 p.m.	Talk: Mr. R. Gopalakrishnan	IA
	3:30 - 4:00 p.m.	Tea	SJM SOM Foyer
	4:00 - 5:30 p.m.	Panel Discussion by Corporate	IA
		Executives	
	5:30 – 6:00p.m.	Valedictory Function	IA

<u>Venue abbreviations:</u> **IA**: Institute Auditorium; **PCSA**: P.C.Saxena Auditorium; **SJMSOM**: SJM School of Management.

$\underline{\mathbf{10^{TH}\,INTERNATIONAL\,SMF\,ANNUAL\,CONVENTION}}$

DAY 1: May 10, 2007 Thursday

TECHNICAL SESSION I: 11:15-13:00 HRS.

	TRACK A	TRACK B	
SESSION	PROF. SUSHIL KHANNA	PROF. ARUN SAHAY	
CHAIR:			
VENUE:	SH*	ERPCR*	

PAPERS:

TRACK A		TRACK B	
AUTHOR	TITLE	AUTHOR	TITLE
1. Rajagopal	Winners and Losers of	1. J. Ashok	Operational Strategies For
Sevilimedu V. &	Liberalization: A Corporate	babu & Fatima	The Airline Industry
Vaidyanathan	Strategy Perspective	Jacob	
Ramani			
2. Prafulla	Innovation And International	2. Masood H.	Incorporating Soft
Agnihotri	Marketing Strategy - Sources	Siddiqui &	Operations Research In
	Of International	Raman Pant	Strategic Management
	Competitiveness: A Study Of		
	Automobile Industry		
3. Madhusudhan	Quantification of Corporate	3. B.Som &	Collective Corporate
Prasad Varanasi	Diversification	A.Sahay	Response to terrorism and naxalism
4. Ramamirtham	Innovations The Key	4. Takabumi	Internationalization of
Gopal	Strategic Weapon To	Hayashi	R&D Activities, and the
	Increase Competitiveness		Emergence of Global R&D
			Networks- Centering on
			Japanese Electronics
			Multinationals
5. Juha Kettunen	Strategies of Regional		Assessing transaction cost
	Development	5. Rakesh	to describe supply chain
		Singh	relationships in agri-
			business system

DAY 1: May 10, 2007 Thursday

TECHNICAL SESSION II: 14:15-16:00 HRS.

	TRACK A	TRACK B
SESSION	PROF. P.R.BHATT	PROF. JUHA KETTUNEN
CHAIR:		
VENUE:	SH*	ERPCR*

PAPERS:

TRACK A		TRACK B	
AUTHOR	TITLE	AUTHOR	TITLE
1. Subhash	Ethical Foundations of The New	1. Shishir K	New Models for the
Sharma	Corporate Model: Implications for	Jha	Digital Environment
	Strategy and Leadership		
2. Manodip		2. Nilay	Strategic Innovation for
Ray	Empowering Organizations for	Yajnik	the Indian IT Industry in
Chaudhuri	Management of Change at Work:		the New Global Era
	Some Strategic Implications		
3. Animesh	Indigenisation Imperative for	3. M. Y.	Disruptive technology
Bahadur	Diversity in HR Strategy	Khan, M. S.	and Social change –
		Khan,Sadaf	Strategic Direction
		Khan	pathway
4. S	Performance management-	4. RRK	CRM Implementation
Nagendra &	Competency as a Strategic	Sharma & C.	And Its Influence On
Manjunath VS	Management Tool	Sarkar	Mode Of Strategy
			Making Chosen By The
			Firm
5. Swati	Achieving Business Excellence	5. Atanu	Information Technology
Agrawal	through Balance Scorecard and	Ghosh &	As A Strategic Tool Of
	competency framework	Gargi	Business in India vis-à-
		Banerjee	vis USA and Spain

DAY 1: May 10, 2007 Thursday

TECHNICAL SESSION III: 16:15-18:00 HRS.

	TRACK A	TRACK B
SESSION	PROF. K.K.MOMAYA	PROF. SUBHASH SHARMA
CHAIR:		
VENUE:	SH*	ERPCR*

PAPERS:

THERE.				
TRACK A		TRACK B		
AUTHOR	TITLE	AUTHOR	TITLE	
1. R.Umamaheswari	India Inc - Strategic	1. Surinder	Corporate Entrepreneurship	
& Dr. Kiran	Competitiveness	Pal Singh	- The Creation of New	
Momaya			Businesses Within A Firm	
2. Sanjay	Evaluation Of Growth	2. Ritu	Corporate Entrepreneurship	
Bhattacharya	Strategies Of Top	Bhattacharyy	In Family-Owned Business	
	Construction Companies	a,Sangeeta	In India	
		Kohli &		
		D.Y.Patil		

3. Jaspreet Chandok and Hari Sundar G.	Health Industry: A USP Of India	3. Ganesh Narasimhan	Corporate Entrepreneurship And Strategic Management
4. Anurag K.	The Need and	4. Sanjeev	In Search Of Emergent
Agarwal	Importance of Aligning	Kishore and	Organizational Behavior
	Business and Legal	Arun Sahay	Patterns: Towards A Theory
	Strategy		Of Bureaucratic
			Entrepreneurship
5. K.Prabhakar	Social Forecasting -	5. Masashi	IPRs Management in After
	Relevance In Strategic	Arai	Establishing the Consortium
	Planning for Corporate		Standards Environment- The
	Sector		Case in the DRAM industry

DAY 2: May 11, 2007 Friday

TECHNICAL SESSION IV: 9:30 - 11:15 HRS.

	TRACK A	TRACK B
SESSION	PROF. KRISHNA KUMAR DR. KAKOLI SAH	
CHAIR:		
VENUE:	SH*	ERPCR*

PAPERS:

	TRACK A	TRACK B	
AUTHOR	TITLE	AUTHOR	TITLE
1. Aman	International Diversification	1. Yasmeen	Strategising Human
Srivastava,	Strategies For Indian Investors	Rizvi	Resource
Prashant Gupta			Management:HR Issues
& Rakesh Gupta			and Activities during
			Mergers and Acquisitions
2. Rakesh	Economic Reforms: Foreign	2. A. G.	Optimizing
Srivastava &	Capital and Indian Companies	Matani	Organizational
Rohit Ramesh	Competitiveness		Performance
			Improvement Techniques:
			Potential For Productivity
			Improvement In Indian
			Industries
3. Ramachandran	The Institutional Context Of	3. Awaneesh	Strategies for Global
J & Anirvan Pant	Industry Creation: The Rise of	K Srivastava	Competitiveness: An
	the Indian Software Services		Indian Perspective
	Industry		
4. Nidhi Saxena	Complementary Strategic	4. Shailendra	Operational Strategy-
& G. Arun	Motives for International Joint	Kumar Kale	New Paradigm to
Kumar	Venture Partners in Auto		Manufacturing and
	Component Sector in India		Operations

5. Takahashi,	Fusion and Reciprocity	5.Sudhanshu	Mega Merger In Steel
Toshikazu	between Global Integration	Pandiya &	Industry: Quest For
	and Local Responsiveness:	Sanjay K.	Strategic Advantage
	Managing with Stakeholders in	Srivastava	Through Merger &
	the Culturally Different		Acquisition
	Context		

DAY 2: May 11, 2007 Friday TECHNICAL SESSION V: 11:30 - 13:15 HRS.

	TRACK A	TRACK B
SESSION	PROF. K.N. NARAYANAN	PROF. TAKABUMI HAYASHI
CHAIR:		
VENUE:	SH*	ERPCR*

PAPERS:

TRACK A		TRACK B	
AUTHOR	TITLE	AUTHOR	TITLE
1. Sangeeta Kohli & Ritu Bhattacharya	Partnering Business (Organisational) Excellence Through Responsible Competitiveness	1. Jaspreet Chandok & Hari Sundar G.	Strategies For Survival Of Retail Brands In India
2. Varun Shahu	Orienting the integration of strategic management and quality management	2. RRK Sharma & R. Patsute	Relationship of Design and Manufacturing Department : Developing An Integrative Framework And A Limited Case Study
3. R. Ramakrishnan	Strategic Sourcing	3. Naseem ahmed siddiqui & Rajkamal	Cause Related Marketing – A Strategic Tool for Marketer
4. Nikhil Ramaprakash, Rajagopal S V. & Vaidyanathan Ramani	Operations Strategies in Indian Manufacturing Companies: An Empirical Study	4. S. Ranjani & Varadraj Bapat	Enhancing Competitive Strength of Commercial Banks Through Micro- Lending
5. Anuradha Sharma & Mahima Singh Thakur	Organizational Climate And Empowering Leadership Styles	5. Mallika Nawal	Strategic Marketing in Islamic Countries – A look at the 8 Ps

DAY 2: May 11, 2007 Friday

TECHNICAL SESSION VI: 14:15 - 16:00 HRS.

	TRACK A	TRACK B
SESSION	PROF. J. RAMACHANDRAN	PROF. RISHIKESHA T.
CHAIR:		KRISHNAN
VENUE:	SH*	ERPCR*

PAPERS:

TRACK A			TRACK B
ALITHOD		AUTHOR	_
AUTHOR	TITLE		TITLE
1. Dr.	P-CMM as a Tool for	1. Nisha Pandey	Entrepreneurial Opportunity
Ajitabh &	Enhancing Organizational	& A.Sahay	in Electronic Waste
Ranjit Kr.	Competitiveness		Recycling Industry: A Case
Singh			Study of National Capital
			Region of Delhi
2. Fatima	Quality certification as a	2. Manish V.	24/7 Water Supply:
Jacob &	strategy for global value	Sidhpuria &	Implementation Issues and
Lakshmi	chain :a case of Indian auto	Renuka Garg	Criteria for Choice of
Jagannathan	component industry		Modality
_			
3. Shiv K.	On the Path of Continuous	3. K. Momaya	Strategic Management for
Tripathi,	Success and Excellence: A		Competitiveness: Case of
Urvashi	Case of UP State Road		Start-up Institutional
Makkar,R.K	Transport Corporation,		Context
. Bhardwaj	Lucknow		
4. Krishna	Is Small Beautiful?	4. Ranjit	Investors Hate A Matured
Kumar &	15 Sman Beautiful.	Goswami &	Google
Ritu		Chinmoy Kumar	Coogle
Srivastava			
5. Bhavesh	Manufacturing Strategy in	5. Lalit Kumar	Case: Jabsons Foods
P Joshi &	Ferozabad glass cluster: a	Khurana	Cusc. Juosons i oods
Vikas	struggle	ixiaiaia	
Tripathi	Suuggio		
Tipauii			

WORKSHOP ON CURRICULUM DEVELOPMENT

TIME: 16:15 – 18:00 HRS.

Co-ordinator & Session Chair: Dr. Jahar Saha, Former Director, IIM Ahmedbad

* Venue abbreviations:

SH: Seminar Hall, SJMSOM, Ground Floor

ERPCR: ERP Classroom, SJMSOM, Third Floor

DAY 3: May 12, 2007 Saturday

TALK BY SENIOR CORPORATE EXECUTIVES ON "STRATEGIC ISSUES RELEVANT FOR INDIAN CORPORATE SECTOR: RESEARCH AGENDA FOR ACADEMIA"

TIME: 9:30 – 11:00 HRS.

- 1. Mr. Deepak M. Satwalekar, M.D. & CEO, HDFC Standard Life Insurance Co. Ltd.
- 2. Mr. Arvind Mahajan, Executive Director, KPMG.

TIME: 11:15 - 13:00 hrs.

- 1. Mr. Debu Bandyopadhyay, Executive Director, ECS Ltd
- 2. Mr. A.K. Purwar, Former Chairman, State Bank of India.

TIME: 14:00 - 15:30 hrs.

Mr. R.Gopalakrishnan, Executive Director of TATA Sons Ltd, and Chairman of TATA Honeywell and Rallis India, Vice Chairman of TATA Chemicals

TIME: 16:00 - 17:30 hrs.

Panel Discussion on STRATEGIC ISSUES RELEVANT FOR INDIAN CORPORATE

SECTOR: RESEARCH AGENDA FOR ACADEMIA

Chairman: Prof. P.G.Apte, Director, IIM Bangalore

Panelists: Mr. Ajit Balakrishnan, Chairman, Rediff.com and Chairman, BoG, IIMC

Mr. Narendra Ambwani, Managing Director, Johnson & Johnson, India.

Mr. Ninad Karpe, MD, CA (India)

Mr. Ashank Desai, Chairman, Mastek Ltd.

Mr. Rajiv C Lochan, Associate Principal, McKinsey & Company

Mr. Rajdeep Sahrawat, Vice President, NASSCOM

Mr. Ajit Mahadevan, President, Pharma Manufacturing Services

TIME: 17:30-18:00 hrs.

Valedictory Function.